

Middle East Practice

Ice Miller's Middle East Practice is dedicated to supporting Middle Eastern companies expanding operations into the United States and global markets, and U.S. and multi-national businesses investing, operating, or resolving disputes across the Middle East.

Ice Miller's multilingual team merges comprehensive regional insight with the legal, commercial, and regulatory sophistication and resources necessary to help multinational businesses on both sides of the table structure investments, navigate regulatory landscapes, and execute strategies that achieve their business goals and define success on their own terms.

Our Middle East team includes lawyers who have lived and practiced in the Middle East, including those with extensive on ground experience counseling multinational clients on inbound investment into the Middle East, outbound expansion into the United States, and trade between nations in the region. We draw on these diverse perspectives and deep familiarity with regional markets to deliver practical, high-impact solutions for clients worldwide.

Backed by Ice Miller's international platform and breadth of legal resources, our lawyers regularly provide guidance to sovereign entities, ministries, state-owned and quasi-government enterprises, private investors, and multinational companies throughout the Gulf Cooperation Council (GCC) and broader Middle East region. We provide the full spectrum of legal and commercial services supporting national development initiatives, cross-border investment, infrastructure, technology, and industrial growth — helping align global capital and innovation with regional priorities and partnerships.

Why Clients Choose Us

A TRULY TWO-WAY PLATFORM: We represent clients entering Middle Eastern markets and Middle East-based clients investing, acquiring, or trading across borders, ensuring alignment and understanding on both sides of every transaction.

REGIONAL FLUENCY COMBINED WITH GLOBAL REACH: We pair on-ground familiarity with the region's legal, commercial, and regulatory environments with Ice Miller's breadth across corporate, commercial, regulatory, technology, and dispute-resolution disciplines to deliver strategic, business-oriented outcomes.

EXPERIENCE ACROSS THE PUBLIC AND PRIVATE SPECTRUM: We provide solutions to the unique needs and challenges of sovereigns, ministries, state-owned and quasi-government enterprises, private investors, and multinational corporations throughout the Middle East.

TRUSTED RELATIONSHIPS: Our team's cultural fluency and long-standing relationships in the Middle East allow us to help clients navigate complex government processes, accelerate approvals, and build durable partnerships that drive long-term success.

Areas of Focus

Market Entry/Corporate Structuring: We support multinational clients through the full lifecycle of market entry strategies, entity formation and corporate structuring, helping them establish and scale operations across jurisdictions.

Investments: We support and manage complex international investments, strategic alliances, joint ventures, and other commercial transactions, including mergers & acquisitions as well as cross border, and venture capital investments.

Commercial/Supply Chain & Logistics: We help manufacturers, distributors, and logistics providers navigate procurement, resale, distribution, multi-modal transportation (land, air, and sea), freight forwarding, customs brokerage, fulfillment, and direct-to-consumer transactions across both the Middle East and the United States.

Intellectual Property & Brand Protection: We help clients protect and commercialize their intellectual property portfolios across both the United States and Middle East, coordinating with trusted regional IP agents for filings, licensing, and enforcement.

Technology, Software & eCommerce (SeCT) – We represent SeCT clients expanding into or from the Middle East, providing guidance on technology development, licensing, cloud hosting, and data localization compliance.

Trade & Regulatory Compliance – We counsel on domestic and international trade controls, anti-corruption (FCPA, UK Bribery Act), sanctions, AML/CTF compliance, tax regulation, and labor policy matters.

Government Relations & Market Enablement: We leverage our deep regional experience, relationships, and cultural fluency to help clients engage efficiently with government ministries, regulatory bodies, and quasi-governmental entities—facilitating market access, accelerating approvals, and unblocking complex matters.

Dispute Resolution & Enforcement: We represent clients in litigation, arbitration, and alternative dispute resolution across jurisdictions, including commercial disputes, enforcement of judgments, and IP protection.

Industry Focus: We offer tailored counsel to fast-evolving sectors such as life sciences, technology, energy, infrastructure, and manufacturing.

Firm Overview

Built on a foundation of legal service more than a century long, **Ice Miller LLP** is committed to helping our clients stay ahead in a changing world.

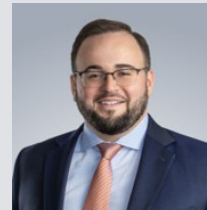
Our diverse client base ranges from start-ups to Fortune 500 companies and from governmental entities to educational organizations and pension funds. We serve the full measure of the business economy, from service to industrial to tech to nonprofits. Our 350 lawyers are dedicated to developing a deep understanding of each client's needs in order to help them build, grow, and protect their most valued assets.

Ice Miller works collaboratively with clients to help them achieve their goals, offering our greatest strength: **our people**. Ice Miller is a talent mosaic with the flexibility to bring the particular legal skills needed to bear for each project—from the routine to the novel and complex. Every professional at Ice Miller is committed to providing innovative, responsive, relevant, and cost-effective solutions. Our lawyers help clients protect their interests and build an advantage through a variety of practice groups, including:

WHAT WE DO

- Advanced Planning & Family Office
- Advertising & Marketing
- Alternative Investments
- Banking & Financial Services
- Bankruptcy & Restructuring
- Broker-Dealer & Investment Advisors
- Business and Transactional
- Construction
- Data Security & Privacy
- Distressed Investments
- Emerging Companies Services
- Environmental, Energy & Utilities Law
- Exempt Organizations
- Finance
- Government Affairs & Regulatory Law
- Health Care
- Immigration
- Insurance
- Intellectual Property
- International Legal Services
- Labor & Employment and Employee Benefits
- Litigation
- Mergers & Acquisitions
- Private Capital
- Property Tax
- Public Finance
- Private Capital
- Private Capital
- Property Tax
- Public Finance
- Public Infrastructure/ Public-Private Partnerships (P3s)
- Real Estate
- Securities & Capital Markets
- Tax
- Technology
- Transportation, Distribution & Logistics
- Trust, Estates & Private Wealth
- White Collar Defense & Investigations

CONTACT



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Firm Accolades

The Best Lawyers in America®

U.S. News & World Report and Best Lawyers® "Best Law Firms"

- 130 attorneys listed in 2025
- 6 attorneys recognized as 2025 "Lawyer of the Year" in their practice areas
- 23 attorneys recognized as "Ones to Watch"

Chambers USA

- 30 attorneys and 9 practice groups ranked in 2025
- Ranked Band 1 for Corporate Transactional/ Mergers and Acquisitions in 2025

Other Accolades

- Earned Mansfield Certification status for the 2024-2025 period
- Recognized as Distinguished in Litigation by *BTI Litigation Outlook 2025*
- Recognized as one of BTI Consulting Group's Client Service A-Team Honorees for 2024
- Recognized for "Tipping the Scales" of Gender Equity by the Diversity & Flexibility Alliance
- Leadership Council on Legal Diversity (LCLD) 2024 Top Performers; 2024 Compass Award Winner

Business Group

Our role serving clients

Lawyers and practitioners in the Ice Miller Business Group assist clients in achieving their goals in all types of transactions, financings, entity formations, fund formations, and operations and general corporate, contract, and business needs.

Our clients include

Public and private businesses and individuals from all over the world; private equity and venture capital funds of all types; banks and other debt providers; angel and high net-worth investors; entrepreneurs; broker dealers, investment advisers and family offices; governmental and quasi-governmental entities and utilities; public and private pension plans, foundations and endowments; insurance companies; colleges and universities; sports leagues and teams; athletes and entertainers.

Supply Chain and Logistics

Ice Miller represents national and international clients throughout the supply chain, transportation, and logistics continuum.

We frequently counsel multinational vendors, customers, retailers, shippers, and third-party logistics providers (3PLs) on a variety of procurement, resales, distribution, services, multimodal transportation (air, land, and sea) and logistics, freight forwarding, customs brokerage, fulfillment and warehousing services, dropshipping, and DTC transactions.

Services

- Supply Agreements
- Complex Manufacturing Agreements
- Co-Packing Production Agreements
- Master Services Agreements
- Service Level Agreements
- Purchase Orders and General Terms and Conditions
- Cloud Services Agreements, including WMS and TMS
- Wholesale and Direct Distribution Agreements
- Fulfillment and Warehousing Agreements
- Pick & Pack Agreements
- Shipper-Carrier Agreements
- Broker-Carrier Agreements
- Broker-Shipper Agreements
- Customs Brokerage Agreements
- Port-Terminal Operational Agreements
- Freight Forwarding Agreements
- Multimodal Transportation Agreements
- Variable Logistics (Lockers, Counters, Hubs)
- Gig-Economy Agreements
- Equipment Purchase Agreements
- Equipment Lease/Consignment Agreements
- Staffing Agreements
- Consulting Agreements
- Releases of Liability and Liability Waivers
- Non-Disclosure Agreements

Our clients build

Great management teams; economic value and brand excellence; great places to work; public-private partnerships; growth through acquisitions and investments; disruptive technology and intellectual property; superior risk-adjusted returns; industry-leading products and services.

How we deliver on the expectations of our clients

We provide dedicated professionals who share clients' vision and focus; market and industry knowledge; custom-tailored, cost-effective solutions; accessibility, responsiveness, and outstanding client service.

Business Group Services

- Advanced Planning & Family Office Practice
- Advice to Directors & Officers
- Asia-Pacific Practice
- Certified Business Enterprises
- Compliance Programs
- Emerging Companies Services
- Finance
- Independent Sponsors
- International Legal Services
- Investors with Social Impact Focus
- Mergers & Acquisitions
- Outside General Counsel
- Private Equity
- Social Enterprise Entities
- Software, eCommerce & Technology Transactions
- Supply Chain & Logistics
- Venture Capital

International Legal Services

Our International Legal Services team is dedicated to providing comprehensive legal support to clients operating across borders. We offer a wide range of services tailored to meet the unique needs of multinational corporations, small businesses, and individuals engaged in international activities, including transactions, investments, tax strategy, trade compliance, dispute resolution, immigration and workplace solutions, intellectual property protection, and regulatory compliance.

CONTACT



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