



Erica S. Williams

Of Counsel

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Erica Williams is Of Counsel in the firm's Real Estate, Environmental & Energy Law (REEL) practice group where she represents developers, buyers, sellers, REITs, landlords and tenants in all facets of complex commercial real estate transactions, including:

- Acquisitions and dispositions
- Leases
- Development and redevelopment projects

As a former in-house real estate attorney for Simon Property Group and Finish Line, Erica worked closely with business team members and assisted in evaluating legal risks against each client's business strategies. She understands the competing demands of her clients and provides cost-effective advice tailored to each client's business objectives. With over 20 years of experience, Erica enjoys partnering with her clients to fit the puzzle pieces together to accomplish each deal.

Education

- Indiana University – Bloomington (B.A., *with highest distinction*, 1994)
 - Telecommunications
- Indiana University Robert H. McKinney School of Law (J.D., *magna cum laude*, 1999)

Admissions

- Indiana
- United States District Court - Northern District of Indiana
- United States District Court - Southern District of Indiana

Professional Affiliations

- Mixed Use Council, Commercial Real Estate Women (CREW)
- Member, Indiana State Bar Association

Services & Industries

- Leasing
- Real Estate

- Member, Indianapolis Bar Association
- Member, Commercial Real Estate Executive Women of Indianapolis

Awards & Honors

- *Indianapolis Monthly* Top Lawyers, 2026
- *Best Lawyers in America*®, Real Estate Law, 2021-2026

Experience

- Negotiates leases for national, regional and local landlords and tenants throughout the U.S., including office, medical, manufacturing, retail and restaurant uses.
- Negotiates reciprocal operating agreements, easements and other project documents in connection with the development and redevelopment of shopping centers, condominiums and mixed-use developments.
- Represents convenience store/motor fuel and multifamily operators in property acquisitions and redevelopment transactions.
- Serves as primary counsel for the acquisition and development of sites across multiple states on behalf of a Midwest developer, including entitlements and due diligence.