



## Michael Zaino

Partner

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Michael Zaino brings a deep background in transactional services, guiding clients on a broad range of corporate and securities matters across a variety of high-stakes deals. His practice spans private equity, mergers and acquisitions, venture investments, and debt financings. Michael represents private equity sponsors and investors, providing his insight and legal support across a deal's life cycle.

Prior to joining Ice Miller, Michael held leadership roles at several nationally recognized law firms and an investment bank. His professional background gives him a unique perspective that allows him the ability to structure and negotiate transactions creatively and successfully.

### Education

- Yale University (B.A., 1996)
  - Economics
- Duke University School of Law (J.D., 1999)

### Admissions

- Connecticut
- New York

## Success Stories

### Ice Miller Represents Clients in the Acquisition of an IT Services Company

Ice Miller represented Virtual Technologies Group (VTG), a single source IT solutions provider backed by Jacmel Partners, on its [acquisition of Whitlock Infrastructure Solutions \(Whitlock\)](#). Whitlock is a software solutions and IT services firm specializing in IT operations management for enterprise organizations.

The acquisition strengthens VTG's commercial enterprise service capabilities and federal government services experience by leveraging Whitlock's managed IT services and deep relationships with leading software providers. The combined VTG

### Services & Industries

- Business
- Mergers & Acquisitions
- Private Equity
- Securities & Capital Markets
- Venture Capital

platform, which is supported by strategic capital from Jacmel, will deliver comprehensive end-to-end managed IT and cybersecurity solutions to government agencies, education organizations, non-profits, and enterprise customers across diverse sectors including energy, manufacturing, healthcare, aerospace and defense, financial services, and technology.

The Ice Miller deal team was led by [Michael Zaino](#) with support from our [Private Equity group](#), including [Peter Frintzilas](#), [Lisa Samblanet](#), [Brian Schultz](#), [Huidi Shu](#), [Macey Miller](#), [Nancy Kartos](#), [Ben Goodman](#), and [Devin Routie](#). Additional assistance was provided by [Drew Miroff](#), [Sandeep Kathuria](#), [Tami Earnhart](#), [Kayla Ernst](#), [Kathleen Scheidt](#), [Maria Montero](#), [Ben Burdick](#), [Clare Van Prooyen](#), [Tiffany Releford](#), [Nick Reuhs](#), and [Jotionette Jones](#).

Ice Miller has been active in the private equity industry for over 40 years, representing both management teams building great companies and the private equity firms and individuals that invest in them. We have acted as lead counsel in numerous domestic and international transactions and in the past five years, our attorneys have closed over 1,500 transactions worth in excess of \$60 billion.

[Learn more](#) about how Ice Miller serves private equity clients and gets complex deals done.