Paul Obszanski

Partner

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Paul Obszanski is a partner in Ice Miller's Business Group, concentrating his practice in private equity transactions, mergers and acquisitions, and general corporate matters. Paul works frequently with private equity funds, publicly traded companies, and emerging growth and closely held businesses in domestic and cross-border transactions involving mergers, acquisitions, and recapitalizations. Paul advises clients and entrepreneurs in a variety of corporate matters and acts as outside general counsel.

Paul graduated from the Indiana University Robert H. McKinney School of Law and served as an associate editor for the *Indiana Law Review* while in law school.

Education

- Indiana University - Fort Wayne (B.S., 2007)
  - Accounting
- Indiana University - Northwest (M.B.A, 2008)
- Indiana University Robert H. McKinney School of Law (J.D., 2016)

Admissions

- Indiana

Professional Affiliations

- Member, Association for Corporate Growth
- Member, Indianapolis Bar Association
- Member, Indianapolis Bar Association Business Law Section Executive Committee, 2017-2020

Awards & Honors

- Indiana *Super Lawyers* Rising Stars, 2024-2026

Community Involvement

Services & Industries

- Aerospace & Defense
- Business
- Emerging Companies Services
- Franchise & Distribution
- Independent Sponsors
- Mergers & Acquisitions
- Outside General Counsel
- Portfolio Company Operations
- Private Equity
- Supply Chain & Logistics
- Transportation, Distribution & Logistics

- Board Member (Finance Committee), Indianapolis Chamber Orchestra, 2018-present

Key Matters

Selected Experience

- Counsel to a third-party logistics and supply chain company in connection with the sale of a contracts logistics business.
- Counsel to a third-party logistics and freight transportation company in connection with a strategic acquisition of another logistics and freight transportation company.
- Counsel to a private equity sponsor in the acquisition of a less-than-truckload carrier of specialty cargo.
- Counsel to a truckload carrier for the sale of the business to a strategic acquirer.
- Counsel to a private equity fund in connection with a follow-on investment of a Canadian distributor of certified organic fruits and vegetables.
- Counsel to a private equity fund in connection with the platform acquisition of a Canadian specialty translation business.
- Counsel to a private equity fund in connection with the platform acquisition of a provider of software and consulting solutions to regional banks, community banks, and credit unions.
- Counsel to a private equity fund in connection with the platform acquisition of a leading provider of biologic products and GMP compliance assay development and testing services to the biopharmaceutical industry.
- Counsel to a seller in the divestiture and recapitalization of interests in numerous fitness studios to a private equity fund.
- Counsel to a seller in the divestiture and recapitalization of its consulting business to a private equity fund.
- Counsel to a seller in the prosthetics industry in its sale to a multinational supplier entering the U.S. market.
- Counsel to a cloud-based contracting platform in a Series A funding round.
- Counsel to a seller of a multi-office optometry practice in an add-on acquisition by a private equity firm.
- Counsel to the provider of SaaS-based online pre-employment assessments in a growth investment by a private equity firm.
- Counsel to market-leading gig economy companies to meet commercial and regulatory requirements at the launch of new business ventures.
- Counsel to a transportation and logistics provider in successfully obtaining a No Action Letter from the U.S. Department of Transportation.
- Counsel to a premier private education and athletics training facility structuring business operations to meet commercial needs and regulatory requirements during the launch of new business lines.
- Counsel to a manufacturer of storage products in its purchase of substantially all of the assets of a complementary business.
- Counsel to a wealth management firm pursuant to minority investment by a strategic investor.
- Counsel to a logistics company in its acquisition of certain assets from a complementary business.
- Counsel to a seller of health care, technology, and related resource technology in the add-on acquisition by a multinational not-for-profit.
- Counsel to a seller of a conference and networking provider of special events in healthcare and finance in its sale to a leading competitor.