



Scott Gates

Associate

scott.gates@icemiller.com

202 807 4007

Scott is an associate in Ice Miller's Business Group and a member of its Software, eCommerce, and Technology Transactions (SeCT) team. He counsels clients on the legal and commercial aspects of technology transactions, with a focus on:

- **Software-as-a-Service (SaaS) and other cloud service agreements**, including enterprise subscriptions, platform integrations, and professional services;
- **Launching and scaling e-commerce platforms**, including vendor onboarding structures, commercial terms, and compliance with platform policies;
- **Commercialization of technology and other IP assets**, including licensing transactions and strategic partnerships; and
- **Privacy and data security matters**, including drafting and negotiating data processing agreements and advising on privacy policies.

Scott helps clients simplify their contracting processes to remove friction in sales and procurement cycles. This includes developing scalable contracting frameworks, refining standard terms, and aligning legal workflows with business objectives.

Scott also has experience guiding clients through a range of commercial transactions, including distribution, logistics, and professional services agreements.

Prior to joining Ice Miller, Scott was an associate at a large national law firm, where he assisted clients across the technology, sports, and beverage and food industries with a variety of commercial and corporate transactions. Before practicing law, Scott served in various roles with the Office of General Counsel at the U.S. Department of Housing and Urban Development and worked as a law clerk for a boutique D.C. law firm while attending law school at night.

Education

- George Mason University (B.S., *cum laude*, 2016)
- Georgetown University Law Center (J.D., 2021)

Admissions

- District of Columbia

Services & Industries

- Business
- Tech, Privacy & Cyber Risk
- Internet, Technology & Social Media
- Higher Education
- Life Sciences & Biotechnology
- Outside General Counsel
- Software, eCommerce & Technology Transactions
- Software Development & Licensing
- Supply Chain & Logistics
- Technology

Professional Affiliations

- ITechLaw
- International Association of Privacy Professionals

Published In

- “The Stick Over the Carrot: How Congress Can Incentivize Localities to Reform Exclusionary Zoning and Land Use Policies,” *Connecticut Public Interest Law Journal*, March 9, 2022

Certifications

- Certified Information Privacy Professional (CIPP/US)