



Scott Snively

Partner

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Well-regarded among clients for his practical and reasonable approach to the practice of law and advising clients, Scott Snively is the Chair of the Business Group and primarily focuses on mergers and acquisitions, as well as serving as general outside counsel for emerging growth and middle-market companies, assisting CEOs, CFOs and general counsel on the full range of corporate issues, challenges and opportunities a high-growth company might face.

Over the years, Scott has led numerous complex mergers and acquisitions for both sellers and buyers. He works with private equity firms on leveraged buy-outs, acquisitions, recapitalizations, and equity and debt financing transactions, while also advising clients on day-to-day legal issues. His counsel to private-growth and middle-market companies generally covers corporate governance, corporate finance, private equity, general contracts and succession and exit planning, as well as the myriad novel legal issues that may develop in the course of a business lifecycle.

When he is away from the office, Scott enjoys spending time with his family, playing golf and coaching his three children in youth sports.

Scott graduated from DePauw University with a Bachelor of Arts in communications in 1998 and earned his juris doctor in 2001 from the DePaul University School of Law.

Scott is licensed to practice law in the states of Indiana and Illinois.

Education

- DePauw University (B.A., 1998)
 - Communications
- DePaul University College of Law (J.D., 2001)

Admissions

- Illinois
- Indiana

Professional Affiliations

Services & Industries

- Advice to Directors & Officers
- Aerospace & Defense
- Banking & Financial Services
- Business
- Business Owner Transition Planning
- Distressed Investments
- Emerging Companies Services
- Finance
- Food & Agribusiness
- Franchise & Distribution
- Independent Sponsors
- Mergers & Acquisitions
- Outside General Counsel
- Portfolio Company Operations
- Private Equity
- Supply Chain & Logistics
- Technology
- Transactions
- Transportation, Distribution & Logistics

- Indianapolis Bar Association
- Indiana Motor Trucking Association
- Association for Corporate Growth

Awards & Honors

- *The Best Lawyers In America*®, Mergers and Acquisitions Law, 2026

Community Involvement

- President and Board Member, Habitat for Humanity of Indiana
- Board Member, Indiana Motor Trucking Association
- Board Member, Indiana National Tooling and Machining Association

Key Matters

Representative Transactions

- Represented Benford Capital Partners portfolio company, Saco Food Holdings LLC, in their sale to Fengate Private Equity, a division of Fengate Asset Management and Weathervane Investment Corp.
- Represented a national fleet repair and maintenance company in connection with eleven add-on acquisitions.
- Represented a leading manufacturer of automotive aftermarket parts a in connection with two strategic acquisitions
- Represented Specialty Sales, a Benford Capital Partners portfolio company, in the acquisition of two add-on acquisitions in the automated hoof bath systems and preventative hoof care treatment market.
- Represented the shareholder of Major Tool & Machine, a manufacturer of high-precision machined components and assemblies in the aerospace and defense, power generation, energy, semiconductor and oil and gas markets to Precinmac Precision Machining.
- Represented Centerfield Capital in connection with the acquisition of Ska Fabricating, a manufacturer and distributor of packaging machinery equipment
- Represented Saco Foods, a Benford Capital Partners portfolio company, in the acquisition of California Sun Dry Foods, a leading brand of sun-dried tomatoes.
- Represented Lineage Capital in the acquisition of a leading designer and distributor of protective gear, including pads and helmets, for use in the multitude of wheeled sporting activities
- Represented JWS Machine, a supplier of precision, turned and non-conventional (EDM) machined parts to leading turbine engine manufacturers, in connection with a sale to Altitude Industries.
- Represented Centerfield Capital in connection with a mezzanine debt facility and minority equity investment in a designer and manufacturer of semi-custom hardwood framed cabinets serving the residential market.
- Represented LMG Holdings, a leading manufacturer and distributor of ignition interlock systems, in the sale to a private equity group.
- Represented a medical device start-up in the sale to an international medical device company.
- Represented Centerfield Capital in connection with a mezzanine debt facility and minority equity investment in an eCommerce distributor, marketer and service provider focused on niche and mainstream consumer products
- Represented Lineage Capital in connection with a majority investment in a provider of electronics manufacturing services with a unique specialization in quick-turn assembly of prototype and high-mix and build to order printed circuit boards.

- Represented Space Electronics, a portfolio company of Benford Capital Partners which is a leading manufacturer of mass properties measurement instruments and electronic test solutions
- Represented the founder and sole owner of Functional Devices, a leading US based manufacturer of relays, power suppliers, transformers, sensors, enclosures and wireless devices utilized in the HVAC, building and lighting controls and energy management industries, in connection with a sale of majority ownership to Shorehill Capital
- Represented Centerfield Capital in connection with a mezzanine debt facility and minority equity investment in a designer and e-tailer of branded children apparel
- Represented the equityholders of L.T Harnett, a provider of build liquid transportation and logistics services to the chemical industry, in their sale of equity to A&R Logistics
- Represented Lineage Capital in the acquisition of Flight Check Commercial Aviation Services, a leading outsourced provider of line maintenance, deicing and ground handling services for domestic and international cargo and commercial airlines
- Represented Saco Foods, a Benford Capital Partners portfolio company, in the acquisition of Hoosier Hill Farm, a branded shelf stable food company with a broad line of baking and snack products.
- Represented Centerfield Capital in connection with a mezzanine debt facility and minority equity investment in a leading manufacturer of pet products for dogs and cats
- Represented an Indiana based provider of center based, applied behavioral analysis, therapy in connection with a strategic acquisition by Lighthouse Autism Center
- Represented Centerfield Capital in connection with a mezzanine debt facility and minority equity investment in a manufacturer of shelters and support systems for harsh environments for military, emergency response, industrial and entertainment applications.
- Represented independent sponsor in the acquisition of a leader in the production of military and commercial labels
- Represented Benford Capital Partners in the acquisition of Specialty Sales, LLC, a leader in providing health care solutions to commercial dairies
- Represented K&H Manufacturing, LLC, a leading manufacturer of thermal pet products based in Colorado, in a sale to a public traded company
- Represented a Benford Capital Partners in the acquisition of branded, niche market leading food product company selling to supermarkets and mass retailers
- Represented a Benford Capital Partners in the acquisition of a leading manufacturer of scientific cloud and aerosol particle measurement instruments
- Represented Centerfield Capital in connection with an investment and acquisition of a value-added global and domestic third party logistics provider and freight forwarder
- Represented Dickinson Fleet Services in a sale to Ridgemont Equity
- Represented Consolidated Distribution Corporation, a nationwide redistributor and logistics company, that was private equity backed in a sale to a strategic buyer
- Represented Dedicated Transport, a contract based transportation logistics management and private fleet management services company, in a sale to a strategic buyer
- Represented Apparatus, Inc., a founder owned Indianapolis based infrastructure management services firm, in connection with a sale to Virtusa Corporation (NASDAQ: VRTU), a global IT services company, for more than \$34 million.
- Represented HP Products, Inc., a family owned business in the sale of a leading distributor of janitorial, packaging, safety, laundry and dietary, lighting, equipment, food & beverage and textile products, to Ferguson Enterprises, Inc., the largest plumbing wholesale distributor in the United States.
- Represented Benford Capital Partners in the acquisition of a designer, manufacturer and supplier of ventilation and flooring products for the commercial poultry and swine industries

- Represented leading manufacturer and supplier of interlock alcohol devices in connection with the strategic acquisition of stock of a direct competitor in which the management team of the target retained management and voting control of such competitor.
- Represented Boston based private equity firm in the acquisition of a 49% equity ownership in connection with a recapitalization transaction of one of the leading manufacturers and suppliers of interlock alcohol devices.
- Represented Boston based private equity firm in the acquisition of a 40% equity ownership in connection with a recapitalization transaction of a Georgia based specialty giftware design and manufacturing company
- Represented Roehm Marine, a leading pontoon furniture manufacturer, in the sale of its business to Lippert Components, a subsidiary of Drew Industries, Inc. (NYSE: DW)
- Represented Centerfield Capital Partners in connection with the acquisition of a New York based company providing video post-production services.
- Represented private equity fund in an equity investment for minority equity stake in an Indiana based medical equipment distributor company.
- Represented private equity fund in a mezzanine financing and minority equity investment in a Wisconsin based developer and manufacturer of drive peripherals
- Represented an Illinois telecommunications company in securing \$10,000,000 equity investment from two venture capital funds
- Represented an Illinois telecommunications company in connection with ten strategic add-on acquisitions
- Represented a food manufacturer broker in a sale to a strategic buyer
- Represented Centerfield Capital Partners in a mezzanine and equity financing transaction of a leading processor and distributor of metals bars based in Chicago.
- Represented Allison Payment Systems in a \$35 million recapitalization transaction with a mezzanine private equity fund
- Represented fund-less sponsor in a \$32 million acquisition of food redistribution business
- Represented Angie's List, Inc. (Nasdaq: ANGI) (leader in providing online reviews and rating on service providers and medical professionals) in connection with several rounds of equity and debt financings totaling in excess of \$240,000,000.
- Represented private equity fund in connection with a subordinated debt financing and minority equity purchase in a Minnesota based aftermarket parts manufacturing and distributing in the heavy truck industry
- Represented Centerfield Capital Partners in connection with a subordinated debt financing and minority equity purchase in a developer and marketer of interactive toys for dogs.
- Represented private equity fund in connection with a subordinated debt financing and minority equity purchase in an Oklahoma based distributor of parts and tools in the oil industry
- Represented mezzanine financing and private equity fund in connection with a subordinated debt financing and minority equity purchase in a leading manufacturer of critical, specialty components for bridges, highways and other elements of the transportation infrastructure.
- Represented a start-up medical device company in securing nearly \$10 million in investments from angel investors and venture capitalists
- Represented an early stage healthcare information technology firm in securing a \$1.5 million of preferred equity
- Represented an emerging company in securing nearly \$4 million in equity preferred financing
- Represented a family owned medical case management and monitoring firm to a strategic buyer.

Thought Leadership

June 23, 2026

Distressed Investments Opportunity Bulletin - Issue 36

April 23, 2026

Distressed Investments Opportunity Bulletin - Issue 35

March 6, 2026

Distressed Investments Opportunity Bulletin - Issue 34

January 27, 2026

Distressed Investments Opportunity Bulletin - Issue 33

October 7, 2025

Distressed Investments Opportunity Bulletin - Issue 32

August 27, 2025

Distressed Investments Opportunity Bulletin - Issue 31

June 27, 2025

Distressed Investments Opportunity Bulletin - Issue 30

May 1, 2025

Distressed Investments Opportunity Bulletin - Issue 29

March 20, 2025

Distressed Investments Opportunity Bulletin - Issue 28

February 6, 2025

Distressed Investments Opportunity Bulletin - Issue 27

December 2, 2024

Distressed Investments Opportunity Bulletin - Issue 26

August 29, 2024

Distressed Investments Opportunity Bulletin - Issue 25

July 18, 2024

Distressed Investments Opportunity Bulletin - Issue 24

May 10, 2024

Distressed Investments Opportunity Bulletin - Issue 23

March 4, 2024

Distressed Investments Opportunity Bulletin - Issue 22

November 14, 2023

Distressed Investments Opportunity Bulletin - Issue 21

September 6, 2023

Distressed Investments Opportunity Bulletin - Issue 20

July 21, 2023

Distressed Investments Opportunity Bulletin - Issue 19

June 7, 2023

Distressed Investments Opportunity Bulletin - Issue 18

April 27, 2023

Distressed Investments Opportunity Bulletin - Issue 17

February 27, 2023

Distressed Investments Opportunity Bulletin - Issue 16

November 18, 2022

Distressed Opportunity Bulletin - Issue 15

September 13, 2022

Distressed Opportunity Bulletin - Issue 14

August 4, 2022

Distressed Opportunity Bulletin - Issue 13

May 18, 2022

Distressed Opportunity Bulletin - Issue 12

March 21, 2022

Distressed Opportunity Bulletin - Issue 11

February 8, 2022

Distressed Opportunity Bulletin - Issue 10

December 2, 2021

Distressed Opportunity Bulletin - Issue 9

October 29, 2021

Distressed Opportunity Bulletin - Issue 8

September 20, 2021

Distressed Opportunity Bulletin - Issue 7

July 14, 2021

Distressed Opportunity Bulletin - Issue 6

June 10, 2021

Distressed Opportunity Bulletin - Issue 5

May 6, 2021

Distressed Opportunity Bulletin - Issue 4

March 10, 2021

Distressed Opportunity Bulletin - Issue 3

December 29, 2020

Employee or Independent Contractor? Implications for the “ABC Test” and Federal Franchise Law